

EUGENE F. "GENE" CONNOLLY, JR

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Data professional with experience in all aspects of software development, application management and data analytics, from HelpDesk to VP/Director level, over a 20+year career.

RECENT CAREER SUMMARY

President/Principal Consultant (Founder) - Connolly Consultants LLC Broomfield, CO 2015-present
Analytics consulting focused on helping organizations use their data in new ways to capture bottom line value, from dashboards to data science, starting with "Business Questions that Matter" and ending with technical deliverables.

- Targeted expense reduction analytics for total cost of software in global firm
- Sales Pipeline optimization dashboards for firms in different industries
- Dashboards for Project Management and End-to-End Business KPIs for revenue, productivity
- Best Donor analytics and cohort analysis for non-profit organization
- Deep expertise with **Microsoft Power BI**, strong competence with **Alteryx Designer**, solid with **SQL** and fundamental data science skills to deliver common models using **R**. Familiar with **Tableau, Domo**.

VP, Director of Operations - MWH Global Broomfield, CO 2010 - 2014
Creating proprietary software, mTOOLS(TM), delivering client facing, cloud-based solutions with mobility for MWH projects and programs from the "Consulting Solutions Center." Turning MWH intellectual capital into IP for sale and use via subscription model in revenue generating client engagements. Automating and standardizing repeatable process activity both in the field and in the office.

- Led 25-person team through transition from cost center to profit center, achieving 5% positive variance to earnings target in our first year
- Drove product marketing for first iOS app, resulting in 25% increase in deployments of cloud based solutions
- Developed SaaS commercial model for mTOOLS(TM), generating new recurring revenue streams for cloud-hosted software solutions
- Developed and executed strategy for marketing, sales, production, delivery and support

VP, Global Director of Application Services - MWH Global Broomfield, CO 2007 - 2010
Leading a global, multi-function IT team of software development and application management professionals. Managed ERP systems integration and business process engineering efforts with Finance and HR. Engaging with business unit leaders to create improved process workflows and source of information for decision support.

- Acted as IT partner in MWH Knowledge Management strategy execution
- Defined BI strategy for IT, creating first A/R drill down dashboard for business unit leaders
- Created first Business Analysis team, resulting in improved business understanding prior to solution design and delivery
- Deployed E1 ERP to new countries, improving enterprise visibility of financial condition

Manager, Application Development - MWH Global Broomfield, CO 2002-2006
Creating custom applications integrated with ERP to automate critical internal business processes. Leveraging globally distributed IT development team working in Lotus Notes and Microsoft application technologies.

- Created custom performance management application in partnership with HR, resulting in first global employee performance dataset companywide
- Managed development of private stock management system for employee owners
- Led user interface(UI) overhaul of Lotus Notes based Intranet, resulting in modern web UI, improving ease of use for global employee users
- Drove multiple updates to internally developed, enterprise project management tools for managing cost and revenue budgets by global user base

ADDITIONAL EXPERIENCE

Division Director	Robert Half IT Consulting	Tucson, AZ	2000-2002
Professional Services Manager/Principal Consultant	JCube	Tucson, AZ	1997-2000
Product Marketing Manager	Artisoft	Tucson, AZ	1994-1997
Equipment Engineer / Sales Support Engineer	Pacific Bell	San Francisco, CA	1988-1993

PROFESSIONAL DEVELOPMENT

Certification for Power BI – edX, November 2016

Certification for T-SQL – edX, August 2017

Power BI Partner Training – Microsoft, November 2016

Data Science - Johns Hopkins University via Coursera, January - August 2015

Certified Change Management Practitioner - Prosci®, May 2015

EDUCATION

BS, Electrical Engineering/Computer Science - University of California at Berkeley

Microsoft Partner

